

## BCBSMA and BCBSMA HMO Blue Inc. Combined results YTD 2014

### Year-to-Date Revenue, Operating and Investment Income:

	2014	2013
Premiums	\$6.5 Billion	\$6.3 Billion
Claims	\$5.9 Billion	\$5.7 Billion
Operating Loss	\$(118.8) Million	\$(17.2) Million
Investment Income	\$110.8 Million	\$90.8 Million
<b>Net Income:</b>	<b>\$7.9 Million</b>	<b>\$69.1 Million</b>
<b>Operating Margin:</b>	<b>-1.8%</b>	<b>-0.3%</b>
<b>Net Margin:</b>	<b>0.1%</b>	<b>1.1%</b>

### Fourth Quarter Revenue, Operating and Investment Income:

	Q4 2014	Q4 2013
Premiums	\$1.6 Billion	\$1.6 Billion
Claims	\$1.4 Billion	\$1.4 Billion
Operating Income (Loss)	\$23.2 Million	\$(18.5) Million
Investment Income	\$40.9 Million	\$23.6 Million
<b>Net (Loss) Income:</b>	<b>\$69.4 Million</b>	<b>\$4.1 Million</b>
<b>Operating Margin:</b>	<b>1.4%</b>	<b>-1.2%</b>
<b>Net Margin:</b>	<b>4.2%</b>	<b>0.3%</b>

*BCBSMA pays significant federal, state and local taxes and other tax-like assessments that most not-for-profits do not pay. In 2014, these payments are estimated to total over \$286 million.*

BCBSMA 2014 Taxes/Assessments	Federal	State	Municipal	Combined
Income Tax	\$ 500,000			\$ 500,000
In-Lieu of Property Tax (PILOT)			\$ 1,225,000	\$ 1,225,000
Corporate Tax *		\$ 21,398,000		\$ 21,398,000
Health Safety Net Pool		\$ 73,961,000		\$ 73,961,000
Universal Immunizations		\$ 21,202,000		\$ 21,202,000
Healthcare Access Bureau Assessment		\$ 517,000		\$ 517,000
Div. of Insurance Operations Assessment		\$ 26,000		\$ 26,000
Employer FICA Tax	\$ 19,767,000			\$ 19,767,000
Employer Unemployment Tax		\$ 2,900,000		\$ 2,900,000
<b>Health Care Reform-related Fees</b>				
Health Insurance Provider Annual Fee (ACA Fee)	\$ 56,325,000			\$ 56,325,000
Transitional Reinsurance Fee (ACA Fee: 2014 - 2016)	\$ 62,271,000			\$ 62,271,000
Patient Centered Outcome Research Fee (ACA Fee: 2012 - 2019)	\$ 2,000,000			\$ 2,000,000
State Assessment (MA Health Reform –Chapter 224: 2013 - 2016)		\$ 18,204,000		\$ 18,204,000
Center for Health Information and Analysis (MA Health Reform –Chapter 224)		\$ 5,707,000		\$ 5,707,000
<b>GRAND TOTAL</b>	<b>\$ 140,863,000</b>	<b>\$ 143,915,000</b>	<b>\$ 1,225,000</b>	<b>\$ 286,003,000</b>

\* Insurers pay a premium tax, which is the insurance equivalent of corporate taxes