




Six leading GPOs at a glance,



Headquarters	Alpharetta, Ga.	Charlotte, N.C.	Irving, Texas
Ownership type	Publicly traded for-profit	Privately owned for-profit	Privately owned for-profit
Top executive	 John Bardis <i>Chairman, president and CEO</i>	 Susan DeVore <i>President and CEO</i>	 Jody Hatcher <i>President and CEO</i>
Year founded	1999	1996	1998
Number of members	4,000 hospitals/ 90,000 non-acute-care providers	2,500 hospitals/ 76,000 non-acute-care providers	2,835 hospitals/ 53,032 non-acute-care providers
Purchasing volume¹	\$45 billion ²	\$43 billion ³	\$40.1 billion
Other services	Revenue cycle management technology and services, decision support, clinical and supply-chain consulting	Quality and safety programs, labor management, clinical services, supply-chain tools	Supply-chain analytics and solutions, supply-chain expertise and services
Member of HPGII?⁴	Yes	Yes	Yes
Phone number	888-883-6332	877-777-1552	888-766-8283
Website	medassets.com	premierinc.com	novationco.com

¹Information provided by company spokespeople ²Total spend

³Includes \$9 billion through GNYHA Ventures ⁴Information provided by Healthcare Group Purchasing Industry Initiative website

presented in order of self-reported purchasing volume



HEALTHTRUST[®]
PURCHASING GROUP

Brentwood, Tenn.

Privately owned
for-profit



Jim Fitzgerald
President and CEO

1999

1,482 hospitals/
8,422 non-acute-care
providers

\$18.1 billion

Energy programs,
labor management,
medical device
custom contracting,
spend analytics,
supply-chain consulting

Yes

615-344-3000

healthtrustcorp.com



New York

Privately owned
for-profit



Lee Perlman
President

1978

250 hospitals/
16,000 non-acute-care
providers

\$9 billion

Consulting, performance
measurement, cash-flow
enhancement

Yes

212-246-7100

gnyhaservices.com



St. Louis

Privately owned
for-profit



Todd Ebert
President and CEO

1986

2,822 hospitals/
53,078 non-acute-care
providers

\$7.2 billion

Data analytics, quality
and patient-safety
programs, networking,
IT, revenue enhancement,
supply-chain
management

Yes

877-711-5600

amerinet-gpo.com

Source: Modern Healthcare reporting