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**EMDAT ADDS VALUBALE EXPERIENCE TO TEAM WITH ADDITION OF
MICHAEL GRAYSON AS VICE PRESIDENT OF STRATEGIC PARTNERSHIPS**

Fitchburg, Wis. (December 2, 2011) – [Emdat Inc.](#), a leading provider of web-based medical documentation software, today announced the hiring of Michael Grayson as Vice President of Strategic Partnerships. Grayson’s hiring reflects Emdat’s efforts to power productive medical documentation.

“Michael brings an abundance of experience in healthcare technology and has a proven ability to successfully expand a customer base, while maintaining a superior level of customer satisfaction,” said Emdat CEO Randy Olver. “His addition to the team will further develop Emdat’s support of medical professionals and their service providers in achieving increased productivity through medical documentation solutions.”

Based out of Dallas, Grayson will be responsible for developing strategic goals, plans and tactics for creating new business through existing and new partnerships. He will utilize over 20 years of experience in the healthcare technology sales field to help expand Emdat’s business and continue its rapid growth. Prior to joining Emdat, Grayson worked for several healthcare technology companies including Eclipsys, Sentillion, and IDX Systems.

“I am excited to join a company with dedication to innovation and the changing needs of the industry,” said Grayson. “Emdat enables medical professionals to be more efficient in their workflow and allows them to spend more quality time treating their patients, which is something I am proud to be part of and support.”



ABOUT EMDAT

[Emdat, Inc.](#) provides medical facilities, physicians and documentation service providers with accurate, efficient and cost-effective solutions for fully managing medical documentation. Providing one of the world's leading web-based medical documentation solutions, Emdat serves more than 2,600 medical facilities throughout the United States and a network of hundreds of documentation service providers worldwide. The company's proprietary technology solutions include Discrete accurate Reportable Transcription ([DaRT](#)) for productive EMR adoption and [Qualified Text](#) for streamlined and reduced cost documentation. The company is headquartered in Fitchburg, WI with its solutions used worldwide. More information on Emdat is available at www.emdat.com.

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